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Numbers, information and overall information have been calculated from the latest research survey, conducted from January to December 2015. Although this publication has been produced with the utmost care, Outdoor One Pvt. Ltd. cannot be held responsible for any inaccuracies or misprints. All rights are reserved for the contents of this publication.

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Outdoor One (Pvt). Ltd.
Reach and Audience Data

2015

| 1. Jinnah International Airport Karachi | |
|---|----|
| 2. Pakistan Air Travel Growth Faster Than India, China & The Rest Of The World | 04 |
| Top 10 countries in the world | 04 |
| Departing passenger per month in millions | 04 |
| Arriving passenger per month In Millions | 04 |
| Total Number of passenger per month In Millions | 04 |

| Reaching A Captive Audience | <u>05</u> |
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| Education & Income | <u>07</u> |
| JIAP Traffic | 08 |



Jinnah International Airport Karachi

JIAP Reach and Audience Facts & Figures 2014-15 have been processed with the final figures of 2014-2015. It has been specially designed to present passenger numbers; demographics and traffic flow that will support you build a precise strategy based on accurate picture of all the rudiments that make an airport such an ideal place to advertise.

JIAP again reached a milestone by ending 2015 with 21.6 million passengers. JIAP is Pakistan's largest International and Domestic airport.

The facts and figures provided here are based on Constant Research in 2014-2015.



Facts & Figures

21.6

Million Passengers

Dwell time: 150 minutes

Page # 3

OD : Origan & Destination TRF : Transfer

Departing Passengers

Arriving Passengers

Pakistan Air Travel Growth Faster Than India, China & The Rest of The World

IATA (International Air Transport Association) has forecasted that Pakistan's domestic air travel will grow at least 9.5% per year, more than 2X faster than the world average annual growth rate of 4.1% over the next 20 years. The Indian and Brazilian domestic markets will grow at 6.9% and 5.4% respectively

International Air Travel Growth Rate 8% fastest growth in Passenger Traffic In 3 Years

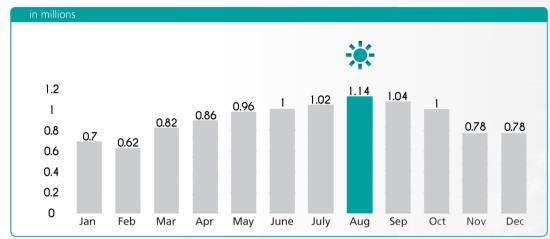
Top most traveling countries in the world Pakistan is #51 in the world's ranking.



Domestic Air Travel Growth Rate Forecast



Arriving Passengers per Month





Pakistan Air Travel Growth Faster Than India, China & The Rest of

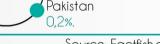


World share for Pakistan

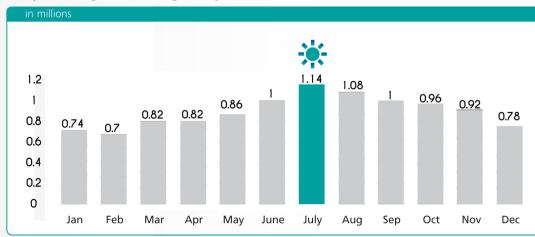


Source: Factfish.com

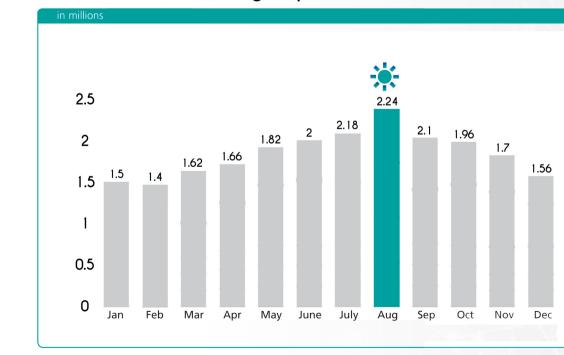
Pakistan has a world share of 0,2%.



Departing Passengers per Month



Total number of Passengers per Month







Reaching

Captive

Audience

Reaching A Captive Audience

The survey was conducted at different promotional activities of different brands conducted at the airport.







Enthusiasm in having advertising at the Airport Extend to which passengers agree with the following statements? The advertisements fit the airport

| otally agree | 65 % |
|-------------------|------|
| gree | 25% |
| gree nor Disagree | 5% |
| isagree | 5% |
| | |

The advertisements are noticeable at the airport

| tally agree | 57% |
|---------------------------|-----|
| gree | 25% |
| either agree nor disagree | 11% |
| sagree | 7% |

Majority of the airport traffic thinks that advertising fits the airport 84%



Majority of the airport traffic thinks advertising is highly noticeable 84%



Brand Awareness

Have you seen any brand advertising at the airport?

| For sure | 75% |
|--------------|-----|
| Probably | 5% |
| For sure not | 5% |
| | |

Where did you see advertisements?

| Briefing Areas | 40 |
|----------------|----|
| Walkways | 66 |
| Lounges | 92 |

Average time spent at JIAP in minutes

| ing passengers | |
|----------------|--|
| er passengers | |
| | |

Boarding / Immigration Walkway / Lounge

70 - 135 min.









Reaching

Captive

Audience

Reaching A Captive Audience

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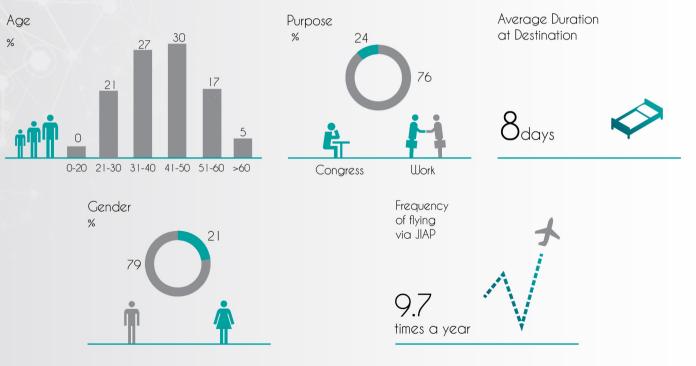


The Business Traveler

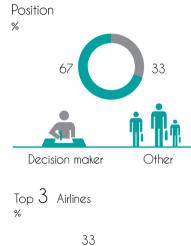


Dubai USA UK





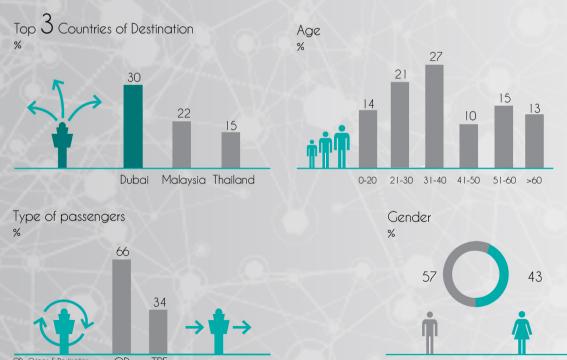




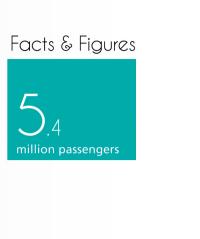
The Leisure Traveler



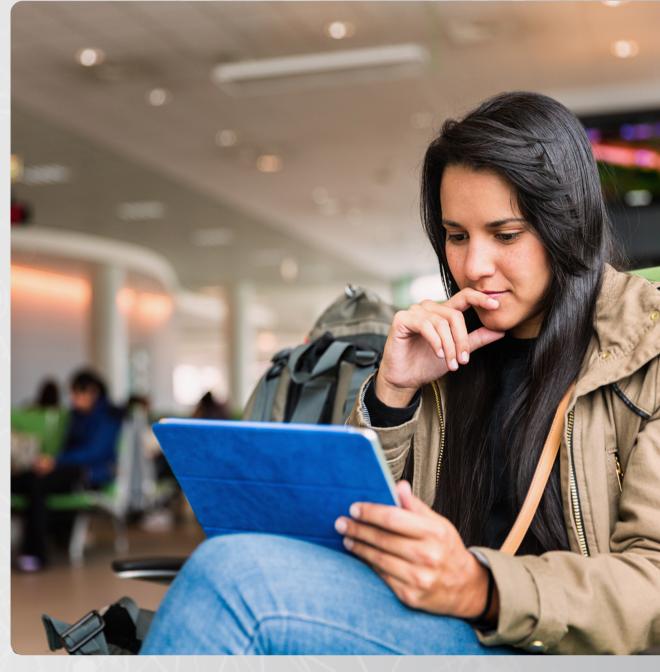












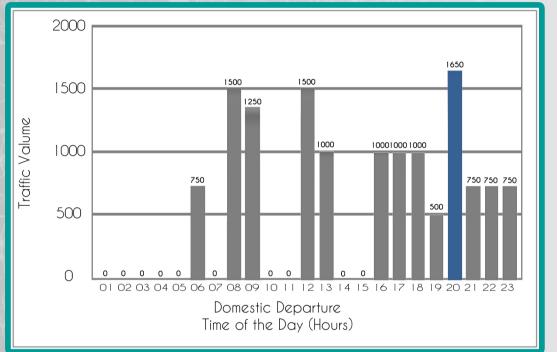


JIAP

JIAP Traffic

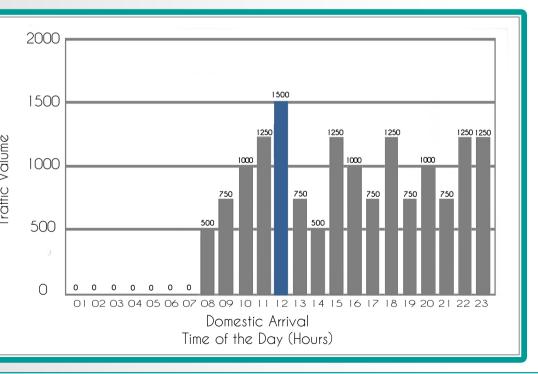
Domestic Departure & Arrival Traffic Volume Per Day

Domestic Departure





Domestic Arrival

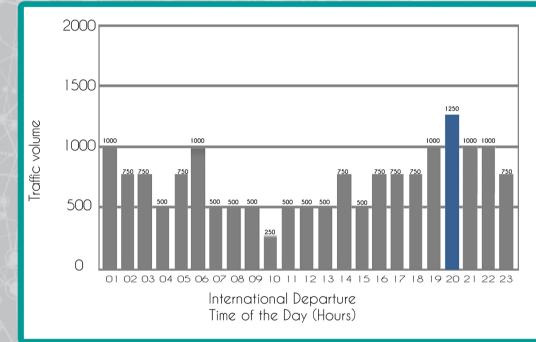




JIAP Traffic

International Departure & Arrival
Traffic Volume Per Day

International Departure





International Arrival

